

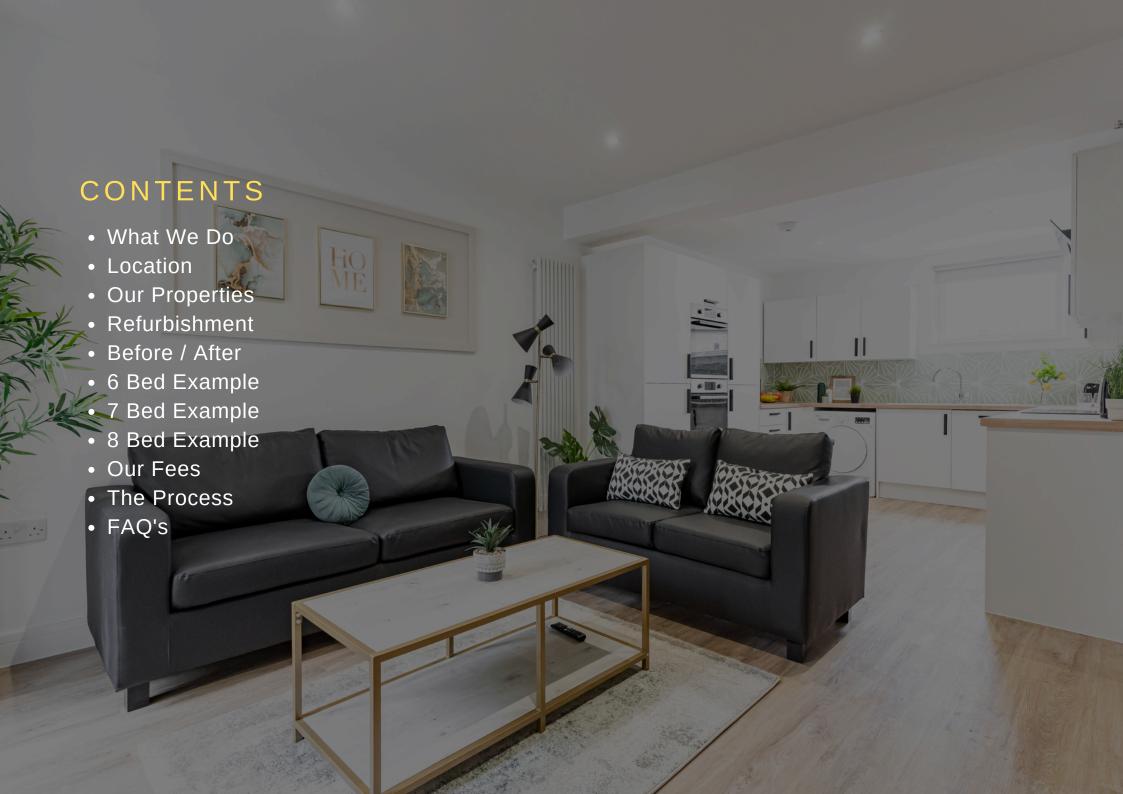
INVEST IN HIGH YIELDING HMO ACCOMMODATION

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INVESTMENT HIGHLIGHTS

- TURN-KEY HMO INVESTMENT
 HIGH YIELDS & CASHFLOW







LOCATION

Based in Portsmouth, Hampshire, we are renowned property investors and developers in the area with over 100 HMO conversions for ourselves and for investor clients. We cover several areas across the south coast including; Southampton, Portsmouth, Winchester, Bournemouth, Gosport and Chichester.



OUR PROPERTIES

Why people rent our properties:

- Refurbished To A High Standard
- High Speed Internet
- Affordable & All Inclusive Utilities
- Furnished To A High Standard
- Flatscreen TVs & Entertainment
- Close Proximity To University
- Close To Transport Links
- Near To Bars & Nightlife
- Close To Shops / Amenities
- Simple Tenancy Contracts

OUR COMPANIES











REFURBISHMENT

We have established and trusted, local construction teams that handle the entire refurbishment of the property from start to finish. Refurbishments are usually 'back to brickwork' and extensive, not just cosmetic. Typically refurbishments take approximately 4-5 months.

Refurbishment Works Include:

Groundworks / Rear Extension
Attic Conversion / Dormer
New Roof
Basement Conversion / Tanking
Sound Proofing / Insulation
Rewiring Throughout
Plumbing Throughout
Plastering
New Boiler / Tanks
New Kitchen / Bathrooms
New Doors / Windows
Redecoration
Garden / Landscaping

Example 'Schedule of Works' from previous projects can be provided upon request. All work is carried out to a high standard and compliant with building regulations.

Works are invoiced at regular intervals and paid in arrears on completion of works. Photos of progress can be provided.

























6 BED EXAMPLE

Address: Battery Hill, Winchester

Purchase Price: £325,500 Stamp Duty: £20,050

Legals & Disbursements: £1,750

HMO Licence: £1,089

Planning & Architect: £3,500

Buildings Control Inspection Fee: £950

Party Wall Agreements: £2,000

Refurbishment: £155,450

Carpet & Furnishings: £10,000 Project Management: £15,450

Our Fees Fees: £15,000

Total Project Costs: £550,739

REFINANCE

New Valuation: £650,000

*75% LTV Mortgage: £487,500

Equity: £162,500

Net Investment: £63,239

49.20% Return On Cash Employed

RENTAL INCOME

Annual Rental Income: £57,240

*Mortgage Payments: £21,42

Utilities: £4,200

Buildings Insurance: £500

Annual Cashflow: £31,119





7 BED EXAMPLE

Address: Grosvenor St, Southsea

Purchase Price: £285,000 Stamp Duty: £16,000

Legals & Disbursements: £1,840

HMO Licence: £1,050

Planning & Architect: £3,500

Buildings Control Inspection Fee: £950

Party Wall Agreements: £2,500

Refurbishment: £172,500

Carpets & Furnishings: £9,500 Project Management: £17,250

Our Fees: £17,500

Total Project Costs: £527,590

REFINANCE

New Valuation: £647,000

*75% LTV Mortgage: £485,250

Equity: £161,750

Net Investment: £42,340

49.43% Return On Cash Employed

RENTAL INCOME

Annual Rental Income: £53,515 *Mortgage Payments: £28,584

Utilities: £3,500

Buildings Insurance: £500

Annual Cashflow: £20,931



8 BED EXAMPLE

Address: Pains Road, Southsea

Purchase Price: £295,000 Stamp Duty: £17,000

Legals & Disbursements: £1,800

HMO Licence: £1,050

Party Wall Agreements: £2,000 Planning & Architect: £3,500

Buildings Control Inspection Fee: £950

Refurbishment: £197,550 Carpet & Furnishings: £12,500 Project Management: £19,755

Our Fees: £20,000

Total Project Costs: £571,105





REFINANCE

New Valuation: £685,000

*75% LTV Mortgage: £513,750

Equity: £171,250

Net Investment: £57,355

35.66% Return On Cash Employed

RENTAL INCOME

Annual Rental Income: £60,280 *Mortgage Payments: £34,824

Utilities: £4,500

Buildings Insurance: £500

Annual Cashflow: £20,456

*Approx - depending on rate/mortgage produc



OUR FEES:

Our fees are payable in stage payments (listed below). We handle the entire process from start to finish and hand over the property to you fully renovated and tenanted if required.

RESERVATION FEE: £1,000

To become a client and instruct us in sourcing you a suitable property.

SOURCING & SERVICE FEES:

5 Bed HMO £12,500

6 Bed HMO £15,000

7 Bed HMO £17,500

8+ Bed HMO £20,000

PROJECT MANAGEMENT: 10% of Build Quote

Obtaining build quotes, overseeing the building works and overall project management. Contract administration, overseeing payments / drawdowns in line with payment schedule and site visits. Payable at regular intervals of the refurbishment process in line with the build and payment schedule.

TENANT FIND FEE: 50% of First Months Rent. (Optional)
Percentage of the first months rent. Payable upon signed tenancy agreement with tenant(s) or lease agreement for the property.

Please note these fees exclude VAT if applicable. They do not include any third party fees or other associated purchase costs. Please note that until we are in receipt a signed agreement and cleared reservation fees our services commence.

SERVICES INCLUDE:

SOURCING:

Sourcing a suitable property for conversion into a HMO. Includes all viewings, assessing suitability, layouts, planning usage density checks, viability proposals, and estimating project costs.

- CONVEYANCING: Introduction to our recommended solicitors to handle the purchase and case progression.
- DESIGN & PLANNING:
 Working with our approved Architects and Planning Consultants to handle drawings, layouts, building regs, planning applications, M & E plans, and obtaining planning permissions and approvals required, including all site visits.
- INTERIOR DESIGN: Liaising with the interior designer in designing the property, specifications, finishings, furnishings and creating 3D mockups.
- PARTY WALL: To instruct and work with a party wall surveyor in obtaining a Party Wall Award for the building works required, including site visits.
- BRIDGING FINANCE: Introduction to our approved bridging lenders to assist you with finance for your project if required. Includes site visits and meeting valuers.
- HMO LICENCE: To handle the HMO application process (if required) including site visits and meeting licensing officers (as required).
- FURNISHING: To handle sourcing, ordering and delivery of all furnishing to the property.
- REFINANCE: Introduction to our approved Mortgage broker to assist in securing you mortgage refinance for the project. Includes site visits and meeting valuers.
- COMPLIANCE: Obtain all compliance documentation, certificates, fire risk assessments.
- CLEANING, STAGING & PHOTOS: To arrange end of build cleaning, staging the property and arranging for photography / videography if required.

THE PROCESS



RESERVATION FEE

A £1,000 reservation fee is payable to become a client and begin the process of finding a suitable property.



STEP 2

SOURCE PROPERTY

Using our contacts and direct marketing, we source a suitable to be an HMO that meets our strict criteria.



STEP 3

DESIGN

We liaise with our architects to optimise the layout to maximise the space and number of bedrooms and handle planning if needed.



STEP 4

PURCHASE

You purchase the property. We can assist in arranging bridging finance if required.



STEP 5

REFURBISHMENT

Our building team start refurbishment works to extend and fully renovate the property.



STEP 6

RE-FINANCE

Refinance the property at 75% LTV allowing you to recycle your capital and reinvest should you wish to.

FAQ'S

CAN I BUY THE PROPERTY PERSONALLY OR AS A COMPANY?

Either, however we often recommend purchasing using a Limited Company for tax benefits. However we suggest you consult an independent financial advisor or your accountant for tax advice.

WILL THE PROPERTY BE LET TO PROFESSIONALS OR STUDENTS?

The time of year and property location will dictate who we let the property too. Also it's up to the investor which market they want to target. We have a mix of students, professionals and social housing over 100 properties in multiple cities.

DON'T STUDENTS CAUSE LOTS OF DAMAGE?

In our experience; No. As we renovate the property to a high standard, we find most of our tenants treat the property with respect. We also take a substantial deposit to cover any damage plus parents act as guarantors.

HOW CAN I ENSURE YOU COMPLETE THE REFURBISHMENT AS AGREED?

We have reputable construction companies and tradesmen that we have used on multiple projects. Refurbishment works are invoiced directly from the building company and are paid in arrears at regular intervals and only upon completion of works. Photographs can be sent as evidence if required.

WHAT SECURITY DO I HAVE?

You are the legal owner of the property. We also only invoice our fees in stage payments as works are completed, so it's in our interest to deliver.

CAN I FINANCE THE PROPERTY?

Yes you can finance the initial purchase with bridging finance and also the build costs. After refurbishment is complete we can assist you in arranging mortgage re-finance (up-to 75% loan to value) of the increased value to re-coup the majority of your initial investment.

CAN YOU MANAGE THE PROPERTY FOR ME?

Yes we can assist with finding tenants for a fixed fee and also can introduce you to local agents to fully manage the property at a percentage of the monthly rental income if required.

WHO WE ARE



Co-Founder Simon Birmingham

Simon is a professional property investor and landlord. He has been investing in property since 2010 whilst working in recruitment. Since then he has grown a significant investment property portfolio in London and the South Coast. He is also Co-Founder of Bunked which provides high end HMO accommodation to students and Co-Founder of Provide Homes housing professional working tenants and assisting councils housing vulnerable tenants.

When he's not working, you can find him in the gym, on a beach in an exotic location or on a boat in the Solent.



Co-Founder Nick Houghton

Nick has been involved in property investing and developing in both the U.K. and U.S.A. since his early twenties. Having also been involved in a variety of other businesses, growing start-ups through to their successful acquisition. He is also Co-Founder of Bunked which provides high end HMO accommodation to students and Co-Founder of Provide Homes housing professional working tenants and assisting councils housing vulnerable tenants.

Outside of work, he's either renovating his house, walking the dogs, riding one of his many motorcycles or propping up the bar in a local country pub.



Co-Founder Tom Power

Tom has vast experience in digital marketing and social media marketing. He has been involved in property for the past couple of years after working with Nick and Simon to grow his own portfolio and is passionate about promoting the benefits of property investment. He is also Co-Founder of Provide Homes working with local councils to house vulnerable

When not at work, you'll find him in the gym, walking his dog or renovating his personal property.



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